## MSRC

## Profit \& Loss

## Jan - Dec 18

Ordinary Income/Expense

| Income |  |
| :--- | ---: |
| Registration and Course Fees | $368,883.99$ |
| Interest | 203.65 |
| Total Income | $369,087.64$ |
| Gross Profit | $369,087.64$ |
| Expense |  |
| Alpha Group | 400.00 |
| Bank and Credit Card Fees | $5,703.74$ |
| Background Checks | $2,560.00$ |
| Administrative Assistants | $50,712.12$ |
| Assessment | $16,570.00$ |


| Awards Night Expense | $4,545.85$ |
| :--- | ---: |
| Course Materials | 195.57 |
| Equipment | $1,339.81$ |
| Facilities Rental | $34,858.32$ |

Food Services $\quad 1,975.31$
Instruction 43,620.00
Internet Services 2,060.00

| Legal \& Professional | $16,540.46$ |
| :--- | ---: |
| Mentoring | $6,260.00$ |


| Miscellaneous | 889.26 |
| :--- | ---: |
| Office Supplies | $1,490.75$ |


| Postage and Delivery | $2,792.55$ |
| :--- | ---: |
| Printing and Reproduction | $1,649.04$ |
| Promotional Material | $6,705.34$ |
| Registration Expense | $116,105.50$ |


| Software | $1,848.60$ |
| :--- | :--- |
| Telephone | $1,425.00$ |


| Travel - Admin | $6,154.87$ |
| :--- | ---: |
| Travel - Referee | $12,169.77$ |

Web Site \& Development 9,733.54

## Total Expense

Net Ordinary Income
Net Income

| $348,305.40$ |
| ---: |
| $20,782.24$ |
| $\mathbf{2 0 , 7 8 2 . 2 4}$ |

